



Novartis 2015-2016 Influenza Program

Product Highlights			
	Fluvirin 10-dose vials*	Fluvirin packets of 10 pre-filled syringes*	Flucelvax packets of 10 pre-filled syringes*
Indication:	Approved for use in persons 4 years of age and older	Approved for use in persons 4 years of age and older	Approved for use in persons 18 years of age and older
Initial Price (GPO Price)	\$10.62 per dose (\$106.21 per vial)	\$12.34 per dose (\$123.38 per packet)	\$12.34 per dose (\$123.38 per packet)
Firm Dose Discount	20%	20%	20%
Invoice Price for: Firm Doses	\$8.50 per dose (\$84.97 per vial)	\$9.87 per dose (\$98.71 per packet)	\$9.87 per dose (\$98.71 per packet)
Prompt Payment Discount	2%	2%	2%
Final Price	\$8.33 per dose (\$83.27 per vial)	\$9.67 per dose (\$96.74 per packet)	\$9.67 per dose (\$96.74 per packet)

*All prices are exclusive of Assessment per vial or packet.

Returnable Doses: 10% of Firm Doses ordered as of July 1, 2015

Order Today

- Order online at www.novartisvaccinesdirect.com
- Use **CHCA10** as your Group Number



www.childhealthadvantage.com

Child Health Advantage, a purchasing program for physician practices, offers significant price savings on a portfolio of products and services including vaccines, pharmaceuticals, medical/surgical supplies, capital equipment and business services. The program is managed by Child Health Corporation of America which is part of Children's Hospital Association. These organizations advocate for the work of children's hospitals and improved child health.

2015 Firm Dose Discounts

Participating Members will earn a Firm Dose discount of 20% on their 2015 Novartis Influenza Vaccines pre-booked on or prior to June 1, 2015 and purchased through www.novartisvaccinesdirect.com.

Returns

For the 2015-2016 Influenza Season, the number of Returnable Doses shall be 10% of all doses ordered as of July 1, 2015. Member shall return any Returnable Doses it elects to return to Novartis Vaccines or its designee on or before the date set forth in the Agreement in accordance with Novartis Vaccines' instructions and at Member's sole cost and expense.

Ordering Process

Novartis Influenza Vaccines are accessible to Participating Members by placing a pre-book reservation directly with Novartis at www.novartisvaccinesdirect.com. Participating Member should use the Group Number of **CHCA10** when ordering.

Indirect Purchases

Participating Members may also purchase Novartis Influenza Vaccines through authorized Novartis Influenza Vaccine distributors. Novartis Influenza Vaccines purchased through authorized distributors will be subject to the distributor's terms of sale.

Prompt Pay Discounts

On or before December 26, 2015, Members shall pay the applicable Invoice Price and all Assessments for all doses of Product (including the Returnable Doses), *provided* that in the event Member makes any such payment within sixty (60) days of the applicable Delivery date then Member shall be entitled to a prompt payment discount equal to two percent (2%) of the applicable Invoice Price and may deduct such amount from the payment made.